



**From The Desk of Ronald A. Klausz, RDT  
Klausz Dental Laboratories LTD.**

## Let's Stop Wasting Chair Time!

In a poll of dental offices, the number one complaint with fixed restorations, be it porcelain fused to metal, all ceramic, or polymer glass is the excessive time loss associated with adjusting the occlusion or even having to grind in the bites.

We've found a solution that has proven itself over time. With our **Exclusive Bite Equilibration Technique**, we have been able to successfully eliminate approximately 95% of all chair side adjustments.

The technique consists of eliminating all bubbles from the occluding surfaces and with fine articulating paper, looking for high spots in occlusion. We then eliminate these high spots until more stable contact markings appear. Now the mounted models more accurately represent the patient's occlusion.

### **How much time and income are you losing by grinding?**

Use this simple analysis and substitute your own figures.

20 minutes to adjust each crown x 6 crowns/month = 2 hours/month

2 hours/month x \$300.00 of chair time/hour = \$600.00/month or \$7,200.00 per year of wasted, non-productive chair time directly out of your pocket.

### **Can you afford this?**

We are so confident that we can start saving you time, that I personally guarantee it. How can I be so sure? Because we have been helping many of your colleagues do just that.

If you are interested in finding out how you can benefit from this technique, just give me a call and I will be pleased to discuss it further. Better yet, send us a case and we'll prove it to you. The sooner you call, the sooner you can stop adjusting bites and start working more efficiently.



## **Working Harder And Smarter For Your Practice!**



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